



12265 17TH AVE. SOUTH
BURNSVILLE, MN 55337
PHONE: 952-447-5879 FAX: 952-895-1627
WWW.DISPATCH-TRUCKING.COM
April 29th, 2011

To: Our Valued Customers
Re: 2011 Pricing

As we are all aware; fuel is a major concern for the upcoming year, and is something that Dispatch Trucking has had to take into consideration while setting the prices for the upcoming season.

Many of you who have requested price sheets were sent rates of \$72 for a tri and \$78.50 for a quad. These are the rates we have had since 2008, along with a fuel surcharge program that kicks in when the Midwest Average of Diesel goes over \$4.25 per gallon. In summary, the rates combined with the fuel surcharge would go as follows:

Midwest Avg. Diesel	Fuel Surcharge	Tri Price	Quad Price
Up to \$4.25	\$0.00	\$72.00	\$78.50
\$4.26 - \$4.50	\$1.25	\$73.25	\$79.75
\$4.51 - \$4.75	\$2.50	\$74.50	\$81.00
\$4.75 - \$5.00	\$3.75	\$75.75	\$82.25
\$5.01 - \$5.25	\$5.00	\$77.00	\$83.50
And so on...			

With fuel projected to reach high prices, at the above rates it looks like we would be in for a year of high fuel surcharges. Because of this, we would like to propose to our customers eliminating the fuel surcharge and going with the attached rates. The rates that we are proposing fall in line with midlevel fuel prices. These rate would be effective throughout the 2011 construction season, no matter what the fuel price rises to, and would apply to all jobs unless the job is locked into a higher prevailing truck rental rate.

Dispatch Trucking will put these rate into effect May 15th, 2011. If your company would prefer to stay with the fuel surcharge program, we have no problem accommodating that. Please notify us in writing prior to May 15th, 2011 that you would prefer to remain at the lower rates with the fuel surcharge program, and we will honor that. If your company would prefer to not have the fuel surcharge program, no action is needed.

If you have any questions, please don't hesitate to contact us. Thank you very much for the opportunity to work with you.

Jennifer Sahler
President, Dispatch Trucking, LLC



2011 Construction Season Rates
May 15th, 2011

Non-Prevailing

Tandems:	\$70.50 / Hour
Tris:	\$74.50 / Hour
Quads:	\$81.00 / Hour
Quints:	\$86.00 / Hour

Prevailing

All prevailing wage jobs are to be paid out at the corresponding prevailing truck rental rate. If the corresponding truck rental rate is lower than the non-prevailing rates specified above, then the non-prevailing rates would apply.

If there is a job where you would like a price by the ton or by the yard, please provide us with the following information: type of material, where you are getting the material from, and estimated quantities of that material.

This price sheet covers all prevailing truck rental rates at this time. If the Department of Labor and Industry classifies a new prevailing truck rental rate, it could affect prices for jobs that are bid after the new certification date. If you have any questions, please contact Jennifer at 952-736-8125.

Dispatch Trucking, LLC is a certified DBE, SBE and WBE

12265 17th Ave. S. • Burnsville, MN 55337
Dispatch: 952-447-5 879 • Fax: 952-895-1627
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